## REALTY & mortgage

#### Realty & Mortgage Co.

Corporate Office

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#### RealtyMortgageCo.com

### **Fact Sheet**

Realty & Mortgage Co. is a full service real estate firm with a focus on

property management. In fact, property management has been the

backbone or our business since our founding in 1906.

#### About Us

We offer a broad range of services to Condominiums, Cooperatives, HOA's and their respective Boards. Our properties are extremely diverse, physically and geographically. If you are in the market for property management services, our customizable management program will fit your exact needs. Our job is to make your job as a Board member easier. Talk to us about how we can improve your bottom line, while developing on what what you have already accomplished.

#### Our Approach

With over 115 years of experience in the management business, Realty & Mortgage Co. has a unique historic perspective. That perspective, coupled with a forward thinking team of exceptional professionals, offers us the ability to thrive in out of the ordinary thinking. Condominiums and Cooperatives are more than real estate, they are communities made up of individuals who have unique perspectives and needs which should to be understood and respected. Our current management portfolio, made up of thousands of condominium/cooperative units, give us the size to understand the complex, as well as focus on the mundane thereby relieving the day to day worry of Board members. Details make the difference.



With over 115 years experience, we've managed every property type.

#### FINANCIAL

Providing financial information in an easily understandable yet comprehensive format is essential for proper oversite. Monthly, we create an industry leading reporting package that includes everything you will need to make decisions for the benefit of all owners.

#### DIVERSITY

Since early on we have prided ourselves on our very diverse work force. When possible, we promote from within which allows for advancement in job responsibilities and personal growth while benefiting the organization as a whole.

#### TECHNOLOGY

Utilizing several different yet fully integrated software products we are able to provide accurate and comprehensive real time information and communication to Board memebrs as well as owners. Allowing for accurate and timely decision making data points.

# Realty & Mortgage Co. Declaration

*Service* is our most important product *Satisfaction* is our most important reward

DEDICATED TO SERVING OUR CLIENTS AT THE HIGHEST POSSIBLE LEVEL, WE PLEDGE...

#### To place integrity and honesty above all else

To meet the highest standards of professional excellence

#### To regard each client with the utmost esteem

To strive for creativity and innovation in fulfilling the needs of our clients

#### To avidly accept the responsibility for:

- Optimum Service to Residents and Member Owners Without Discrimination
- Providing Maximum Revenue and the Highest Possible Cash Flow
- Continuity of Operations
- Protection of the Property's Physical & Economic Life

WE MAINTAIN THESE BELIEFS... Real estate properties may be similar, but no two are alike Each client is a separate, unique entity Flexibility is the only proper management style We will achieve our goals and objectives through teamwork & persistence

Our successes and failures depend solely on the satisfaction of each client